



# Forecasting in HCSC



FINNISH NATIONAL  
AGENCY FOR EDUCATION

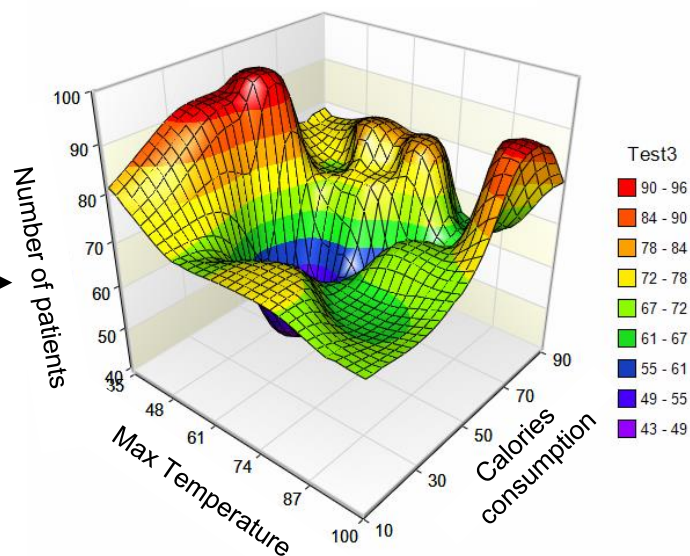
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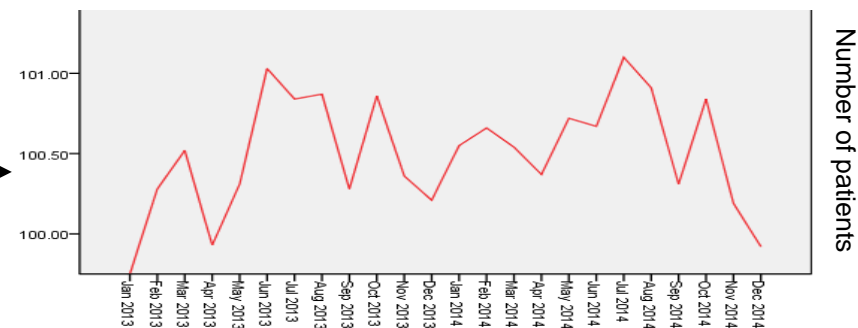
# Type of predictions

Predictions

...relationship respect to other variables



...the historical data of the variable



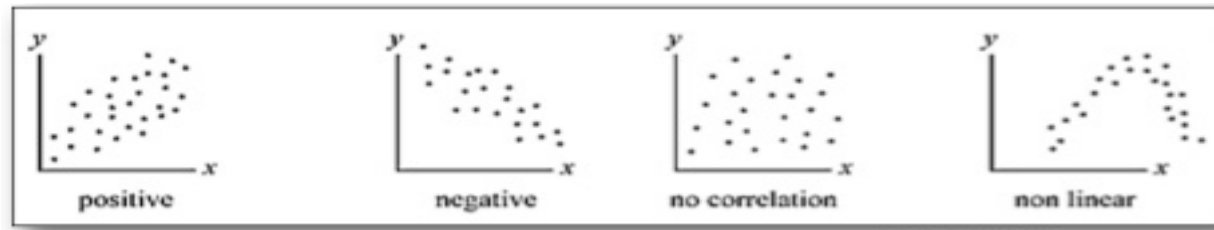
# Formulating relationship between decision variables



## Bivariate Analysis

### Correlation Coefficient (r)

- Pearson r Coefficient: measure the strength of the linear association between continuous variables.
- Spearman rho Coefficient: is used to estimate the degree of association between two ordinal variables measuring the concordance or discordance.
- Kendall Coefficient: measures the strength of dependence between two nominal variables with same scale.



Correlation coefficient varies from -1 (Negative Correlation) to +1 (Positive Correlation)  
If Correlation coefficient is 0, there is NO Correlation or association

## Bivariate Analysis

### Correlation Coefficient (r)

- Pearson r Coefficient: measure the strength of the linear association between continuous variables.

$$r_{xy} = \frac{\sum_{i=1}^n (x_i - \bar{x}) \cdot (y_i - \bar{y})}{\sqrt{\sum_{i=1}^n (x_i - \bar{x})^2} \cdot \sqrt{\sum_{i=1}^n (y_i - \bar{y})^2}}$$



**Example in Excel...(Pills consumption\_dataset)**

Correlation coefficient varies from -1 (Negative Correlation) to +1 (Positive Correlation)  
If Correlation coefficient is 0, there is NO Correlation or association

Independent variable

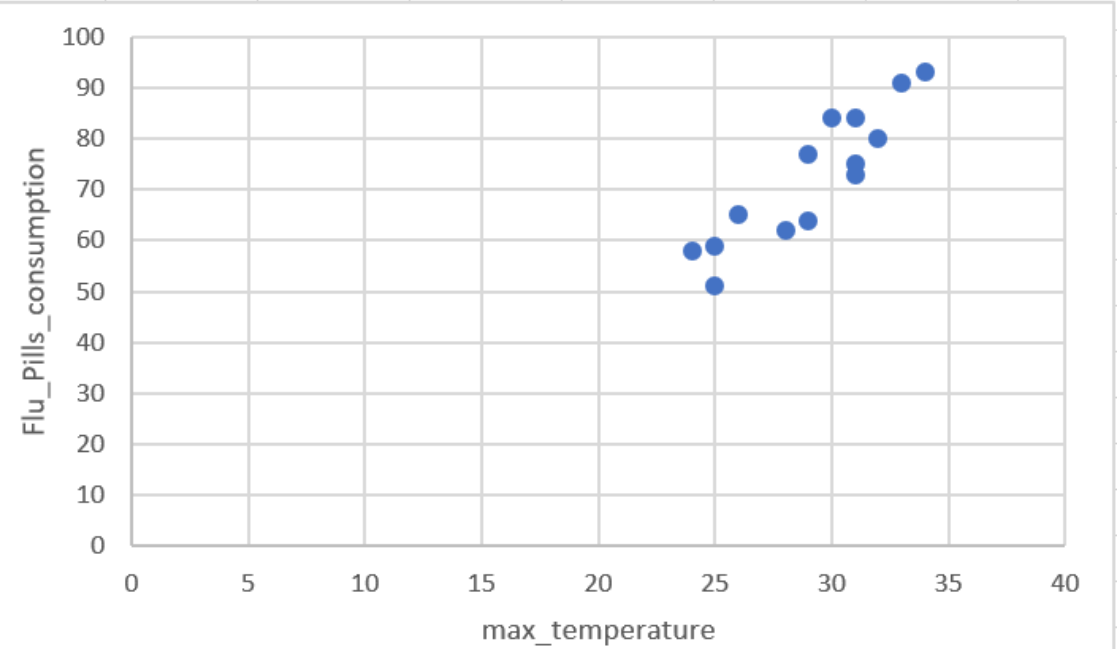
X

Response variable or  
dependent variable

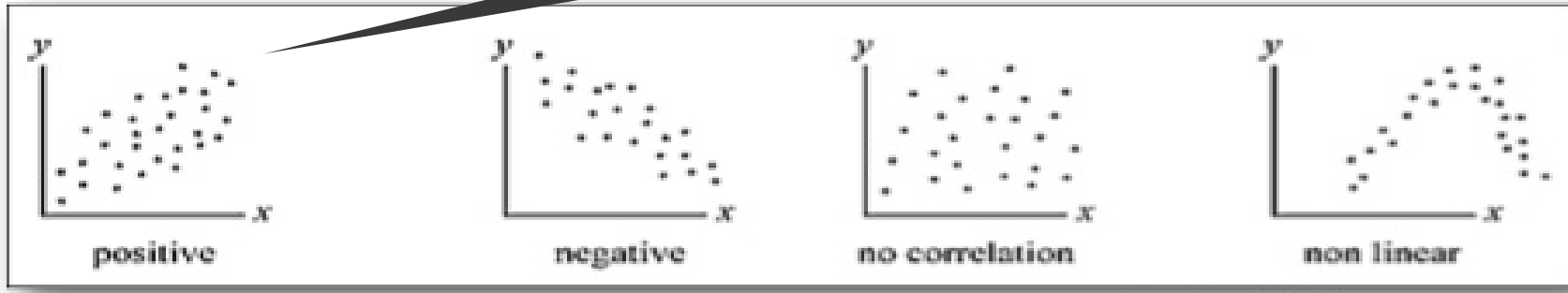
Y

Date	Max-Temperature	Pill-consumption
22/06/2017	29	77
23/06/2017	28	62
24/06/2017	34	93
25/06/2017	31	84
26/06/2017	25	59
27/06/2017	29	64
28/06/2017	32	80
29/06/2017	31	75
30/06/2017	24	58
01/07/2017	33	91
02/07/2017	25	51
03/07/2017	31	73
04/07/2017	26	65
05/07/2017	30	84

People will take more flu pills when the temperature grows?



Strong a positive  
relationship



REAL STATISTICS  
Add ins...

#### Correlation Coefficients

Pearson	0.906923
Spearman	0.892594
Kendall	0.76156

#### Pearson's coeff (t test)

Alpha	0.05
Tails	2

corr	0.906923
std err	0.121618
t	7.457156
p-value	7.66E-06
lower	0.641941
upper	1.171905

Y

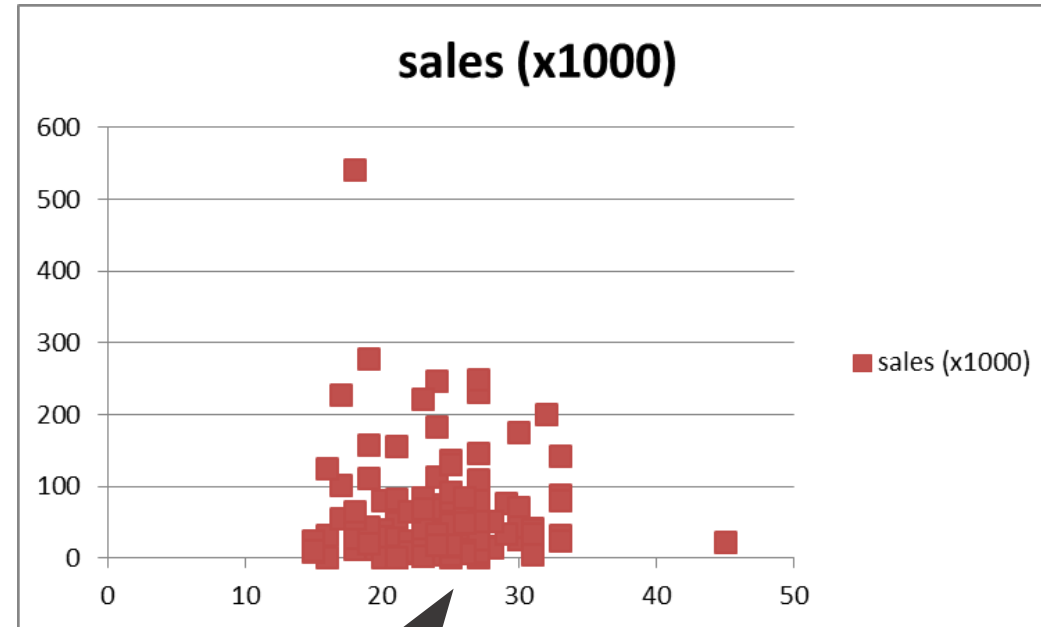
X

sales (x1000)	Fuel efficiency
16.919	28
39.384	25
14.114	26
8.588	22
20.397	27
18.78	22
1.38	21
19.747	26
9.231	24
17.527	25
91.561	25
39.35	23
27.851	24
83.257	25

...

...

	sales (x1000)	Fuel efficiency
sales (x1000)	1	
Fuel efficiency	-0.011575691	1



Is there any clear relationship...?

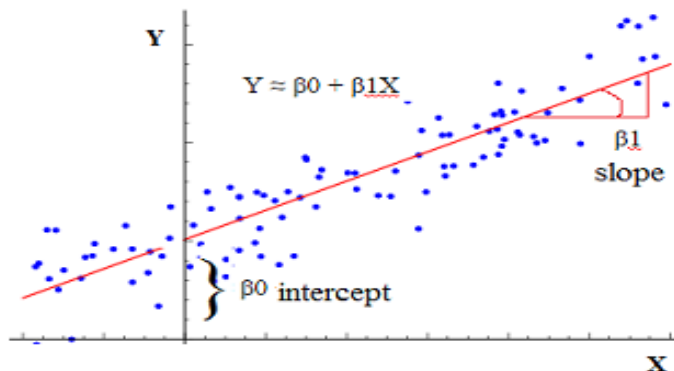


# Regression analysis...

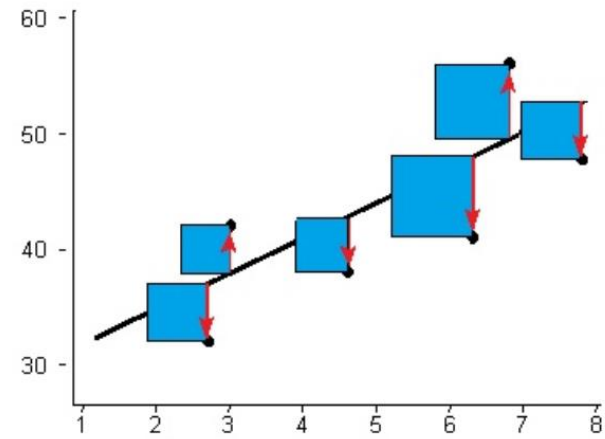
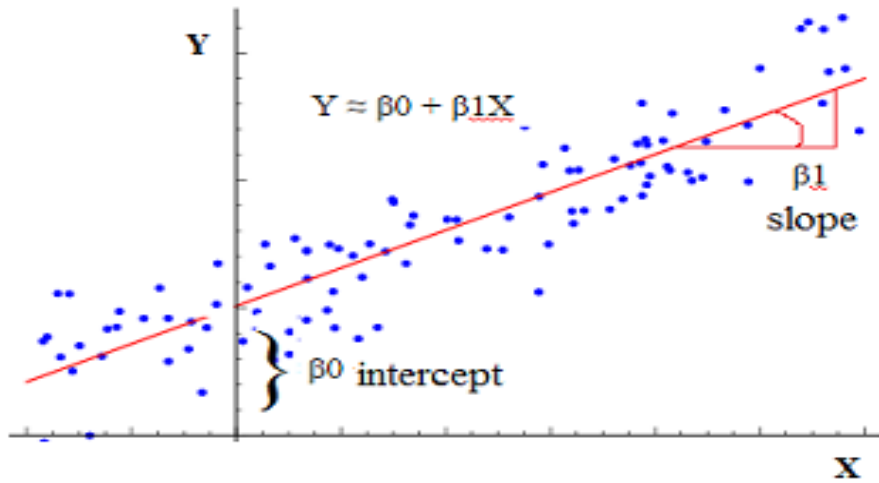
## Multivariate Analysis

### Regression Analysis

- **Linear Regression:** establishes a relationship between dependent variable and one or more independent variables using a best fit straight line (continuous).
- **Logistics Regression:** explain the relationship between dependent binary variable and one or more (continuous) independent variables.
- **Nonlinear Regression:** the relationship between the dependent and independent parameters are not linear.
- **Ordinal Regression:** explains the relationship between a dependent variable and independent variables (ordinal).



Y= dependent variable  
 $\beta_0$  = Y intercept  
 $\beta_1$  = slope coefficient  
X= independent variable



Least-squares method



$$Y = \beta_0 + \beta_1 X$$

**Regression equation  
(useful for predictions)**

Independent variable



Response variable or  
dependent variable



Date	Max-Temperature	Pill-consumption
22/06/2017	29	77
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24/06/2017	34	93
25/06/2017	31	84
26/06/2017	25	59
27/06/2017	29	64
28/06/2017	32	80
29/06/2017	31	75
30/06/2017	24	58
01/07/2017	33	91
02/07/2017	25	51
03/07/2017	31	73
04/07/2017	26	65
05/07/2017	30	84

People will take more flu pills when the temperature grows?

**Let's find the regression equation...predictions...**

SUMMARY OUTPUT	
Regression Statistics	
Multiple R	0.906922978
R Square	0.822509288
Adjusted R Square	0.807718395
Standard Error	5.708824352
Observations	14

Strong and positive relationship...

ANOVA					
	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	1812.340466	1812.340466	55.60917	7.66141E-06
Residual	12	391.0881057	32.59067548		
Total	13	2203.428571			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	-36.36123348	14.68726709	-2.475697709	0.029187	-68.36203945	-4.360427513	-68.36203945	-4.360427513
Max-Temperature	3.737885463	0.501248143	7.457155732	7.66E-06	2.645759578	4.830011347	2.645759578	4.830011347

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$$H_0: Y = \beta_0 + \beta_1 X \dots \beta_1 \approx 0$$

$$H_1: Y = \beta_0 + \beta_1 X \dots \beta_1 \neq 0$$

Result: Reject H0...regression is SIG

Rule:

If p-value  $\leq$  Alpha ( $\alpha$ ) Then  
Reject H0

Else  
Accept H0

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Regression Statistics	
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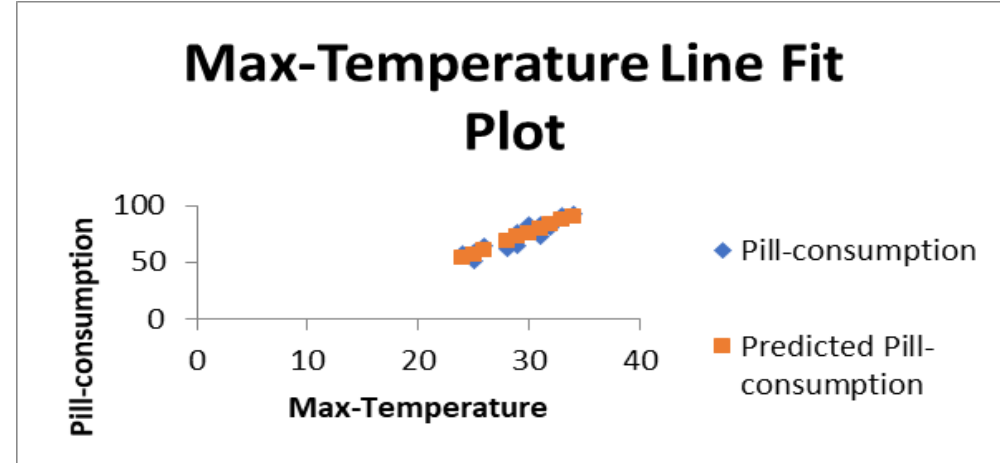
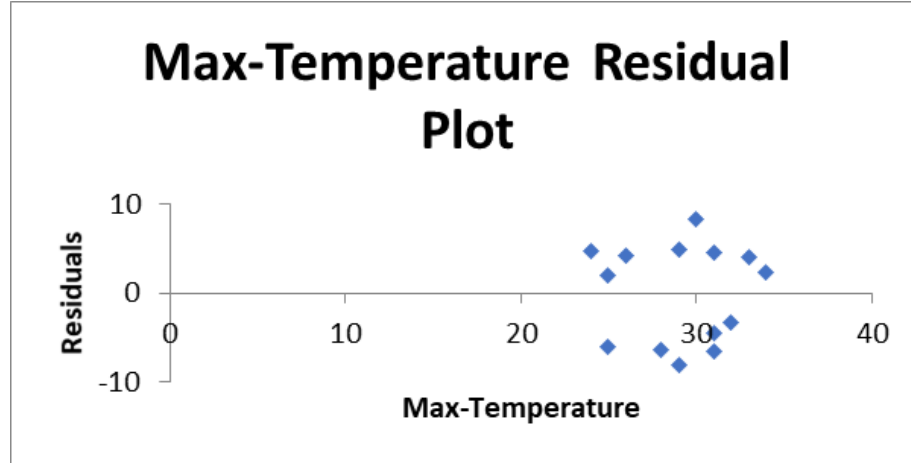
Equation:  $Y = -36.3612 + 3.7379X$

Both coefficients contribute significantly to explain the Y's variability

Pill\_consumption = -36.3612 + 3.7379 x MAX-Temperature



## Residual graphs





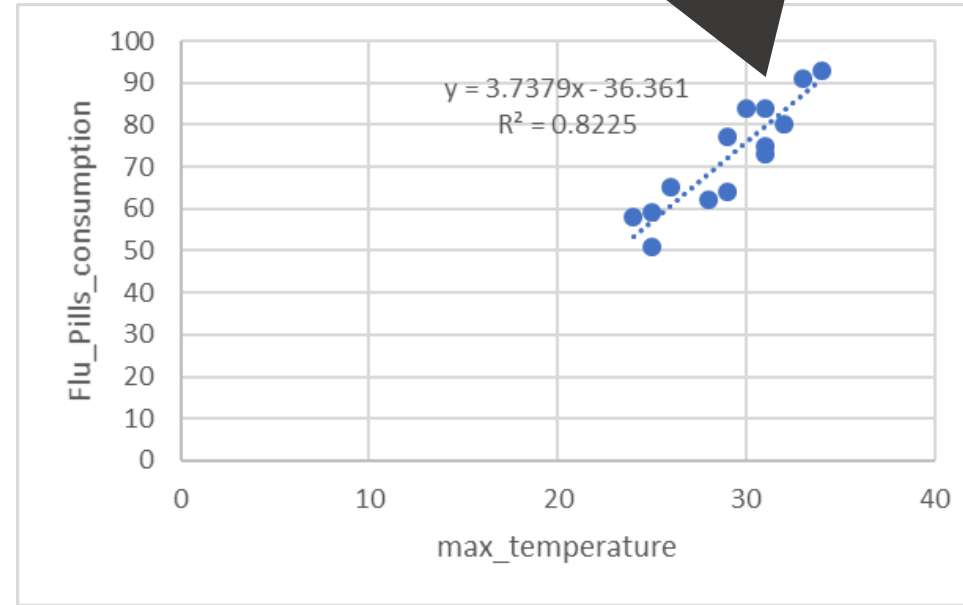
## Assumptions (simple-reg.):

- ☐ Linear relationship
- ☐  $Y \sim$  Normal Distribution
- ☐ No-autocorrelation (residuals)

## Assumptions (simple-reg.):

- ☒ Linear relationship (OK)
- ☐ Y ~ Normal Distribution
- ☐ No-autocorrelation (residuals)

Clear linear relationship...



## Assumptions (simple-reg.):

- ☐ Linear relationship (OK)
- ☒ Y ~ Normal Distribution (OK)
- ☐ No-autocorrelation (residuals)

Anderson-Darling Test			
Alpha	0.05	mean	72.57143
Distrib	Normal	std dev	12.54543
Method	MLE		
AD stat	0.284238		
p-value	0.630726		
crit value	0.705319		

### Anderson-Darling Test:

H0: the observed variable fits to a Normal Distribution

H1: the observed variable does not fit to a Normal Distribution

P-value > 0.05 (user-defined parameter) ...Then

Accept H0 (the dependent variable follows a Normal Distribution)

## Assumptions (simple-reg.):

- ☐ Linear relationship (OK)
- ☐ Y ~ Normal Distribution (OK)
- ☐ No-autocorrelation (residuals) (OK)

Durbin-Watson Test	
Alpha	0.05
D-stat	1.668617028
D-lower	1.04495
D-upper	1.35027
sig	no

$$1.5 < D\text{-stat} < 2.5$$

The assumption is met

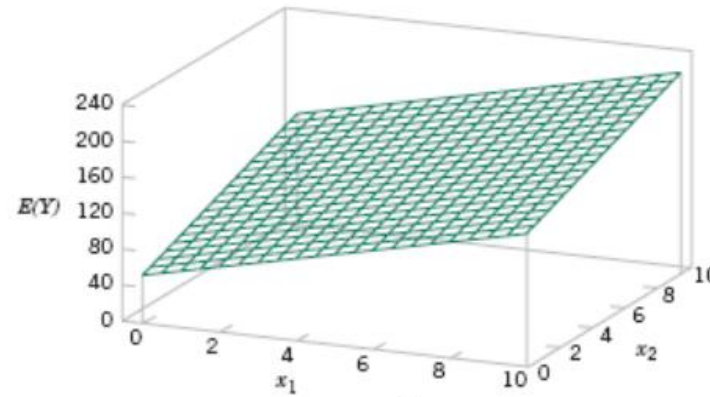
No auto-correlation (residuals)

$$d = \frac{\sum_{i=2}^n (e_i - e_{i-1})^2}{\sum_{i=1}^n e_i^2}$$

# Multiple regression...

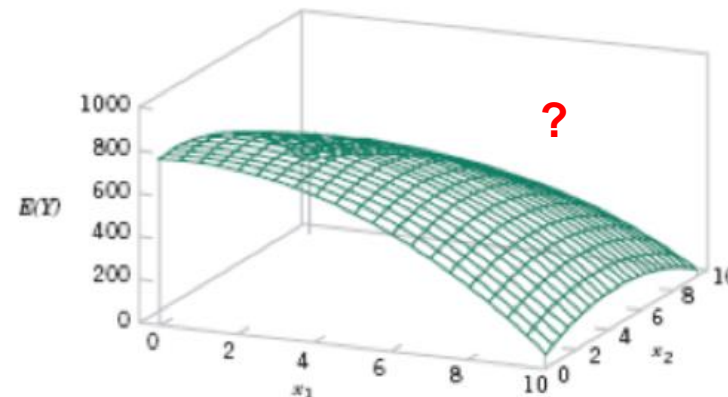
Multiple regression:

$$\text{Model: } Y = \beta X + \varepsilon$$



$$Y = \begin{bmatrix} Y_1 \\ Y_2 \\ \vdots \\ Y_n \end{bmatrix} \quad X = \begin{bmatrix} 1 & X_{11} & X_{12} & \dots & X_{1b} \\ 1 & X_{21} & X_{22} & \dots & X_{2b} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ 1 & X_{n1} & X_{n2} & \dots & X_{nb} \end{bmatrix}$$

$$\beta = \begin{bmatrix} \beta_0 \\ \beta_1 \\ \vdots \\ \beta_b \end{bmatrix} \quad \varepsilon = \begin{bmatrix} \varepsilon_1 \\ \varepsilon_2 \\ \vdots \\ \varepsilon_n \end{bmatrix}$$



## Multiple regression:

Model:  $Y = \beta X + \varepsilon$

$$Y = \begin{bmatrix} Y_1 \\ Y_2 \\ \vdots \\ Y_n \end{bmatrix} \quad X = \begin{bmatrix} 1 & X_{11} & X_{12} & \dots & X_{1b} \\ 1 & X_{21} & X_{22} & \dots & X_{2b} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ 1 & X_{n1} & X_{n2} & \dots & X_{nb} \end{bmatrix} \quad \beta = \begin{bmatrix} \beta_0 \\ \beta_1 \\ \vdots \\ \beta_b \end{bmatrix} \quad \varepsilon = \begin{bmatrix} \varepsilon_1 \\ \varepsilon_2 \\ \vdots \\ \varepsilon_n \end{bmatrix}$$

$$\hat{\beta} = (X^T X)^{-1} X^T Y$$

$$\hat{Y} = X \hat{\beta}$$

Seeking the coefficients...



## Assumptions (multiple-reg.):

- ☐ Linear relationship
- ☐  $Y \sim$  Normal Distribution
- ☐ No multicollinearity in the data (X-matrix)
- ☐ Homoscedasticity (X-matrix)
- ☐ No-autocorrelation (residuals – normality as well)



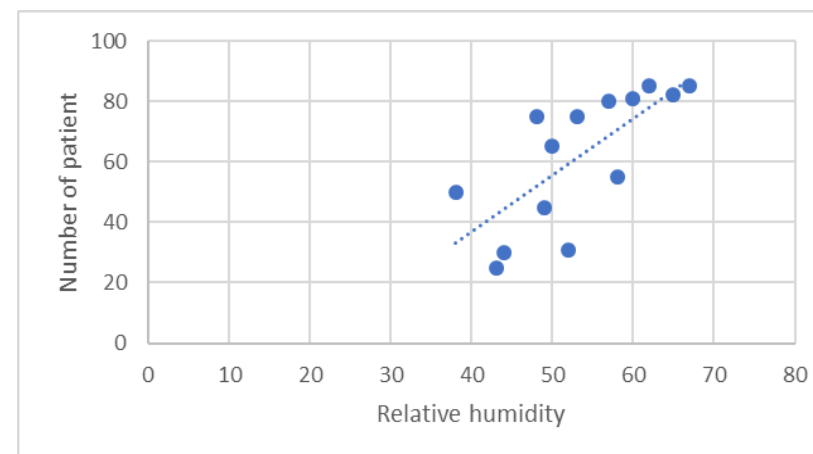
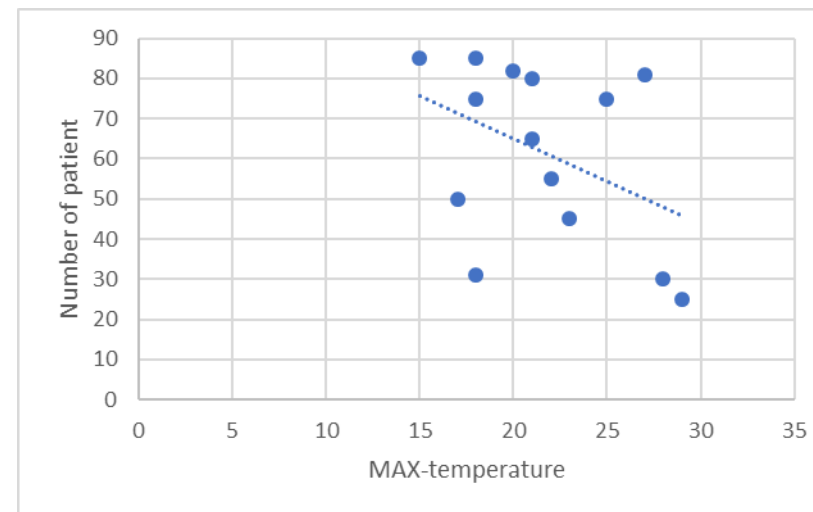
X1

X2

Y

Relative humidity (%)	MAX-temperature	Number of patient
50	21	65
49	23	45
57	21	80
67	18	85
44	28	30
38	17	50
53	25	75
48	18	75
65	20	82
62	15	85
60	27	81
43	29	25
52	18	31
58	22	55

Linear relationship...



X1

X2

Y

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50	21	65
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52	18	31
58	22	55

Linear relationship...

	<i>Relative humidity (%)</i>	<i>MAX-temperature</i>	<i>Number of patient</i>
Relative humidity (%)	1		
MAX-temperature	-0.279773528	1	
Number of patient	0.729161317	-0.415529852	1

## Assumptions (multiple-reg.):

- ☐ Linear relationship
- ☒  $Y \sim \text{Normal Distribution (YES--- } \alpha = 0.01)$
- ☐ No multicollinearity in the data (X-matrix)
- ☐ Homoscedasticity (X-matrix)
- ☐ No-autocorrelation (residuals – normality as well)

Anderson-Darling Test	
<i>Alpha</i>	0.05
Distrib	Normal
Method	MLE
AD stat	0.796617
p-value	0.039071
crit value	0.705319

## Assumptions (multiple-reg.):

- ☐ Linear relationship
- ☐ Y ~ Normal Distribution
- ☒ No multicollinearity in the data (X-matrix)
- ☐ Homoscedasticity (X-matrix)
- ☐ No-autocorrelation (residuals – normality as well)

Correlation Coefficients			
Pearson	-0.279773528		
Spearman	-0.24751759		
Kendall	-0.191059483		
Pearson's coeff (t test)		Pearson's coeff (Fisher)	
Alpha	0.05	Rho	0
Tails	2	Alpha	0.05
		Tails	2
corr	-0.279773528	corr	-0.27977
std err	0.277147189	std err	0.27735
t	-1.009476334	z	-0.95332
p-value	0.332668518	p-value	0.340429
lower	-0.88362538	lower	-0.70561
upper	0.324078323	upper	0.294526

No significant correlation between independent variables...OK

### Assumptions (multiple-reg.):

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- ☒ Homoscedasticity (X-matrix)
- ☐ No-autocorrelation (residuals – normality as well)

F-Test Two-Sample for Variances		
	<i>Relative humidity (%)</i>	<i>MAX-temperature</i>
Mean	53.28571429	21.57142857
Variance	74.37362637	18.87912088
Observations	14	14
df	13	13
F	3.939464494	
P(F<=f) one-tail	0.00963441	
F Critical one-tail	3.905204358	

The variance are significantly different...

### Assumptions (multiple-reg.):

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	Relative humidity (%)	MAX-temperature
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Variance	74.37362637	18.87912088
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df	13	13
F	3.939464494	
P(F<=f) one-tail	0.00963441	
F Critical one-tail	3.905204358	

The variance are significantly different...

Z-score transformation =  $(x - \mu) / \sigma$

## Assumptions (multiple-reg.):

❑ Homoscedasticity (X-matrix)

❑ No-autocorrelation (residuals – normality as well)

transformed...z-score	
Relative humidity (%)	MAX-temperature
-0.380995913	-0.131513722
-0.496951191	0.328784304
0.430691032	-0.131513722
1.590243811	-0.82196076
-1.076727581	1.479529368
-1.772459248	-1.052109773
-0.033130079	0.78908233
-0.612906469	-0.82196076
1.358333256	-0.361662734
1.010467422	-1.512407799
0.778556866	1.249380355
-1.192682859	1.709678381
-0.149085357	-0.82196076
0.54664631	0.098635291

## Assumptions (multiple-reg.):

☐ Homoscedasticity (X-matrix)

Variance are now equal...OK

☐ No-autocorrelation (residuals – normality as well)

F-Test Two-Sample for Variances		
	<i>Relative humidity (%)</i>	<i>MAX-temperature</i>
Mean	1.03092E-16	-3.39015E-16
Variance	1	1
Observations	14	14
df	13	13
F	1	
P(F<=f) one-tail	0.5	
F Critical one-tail	0.256068546	



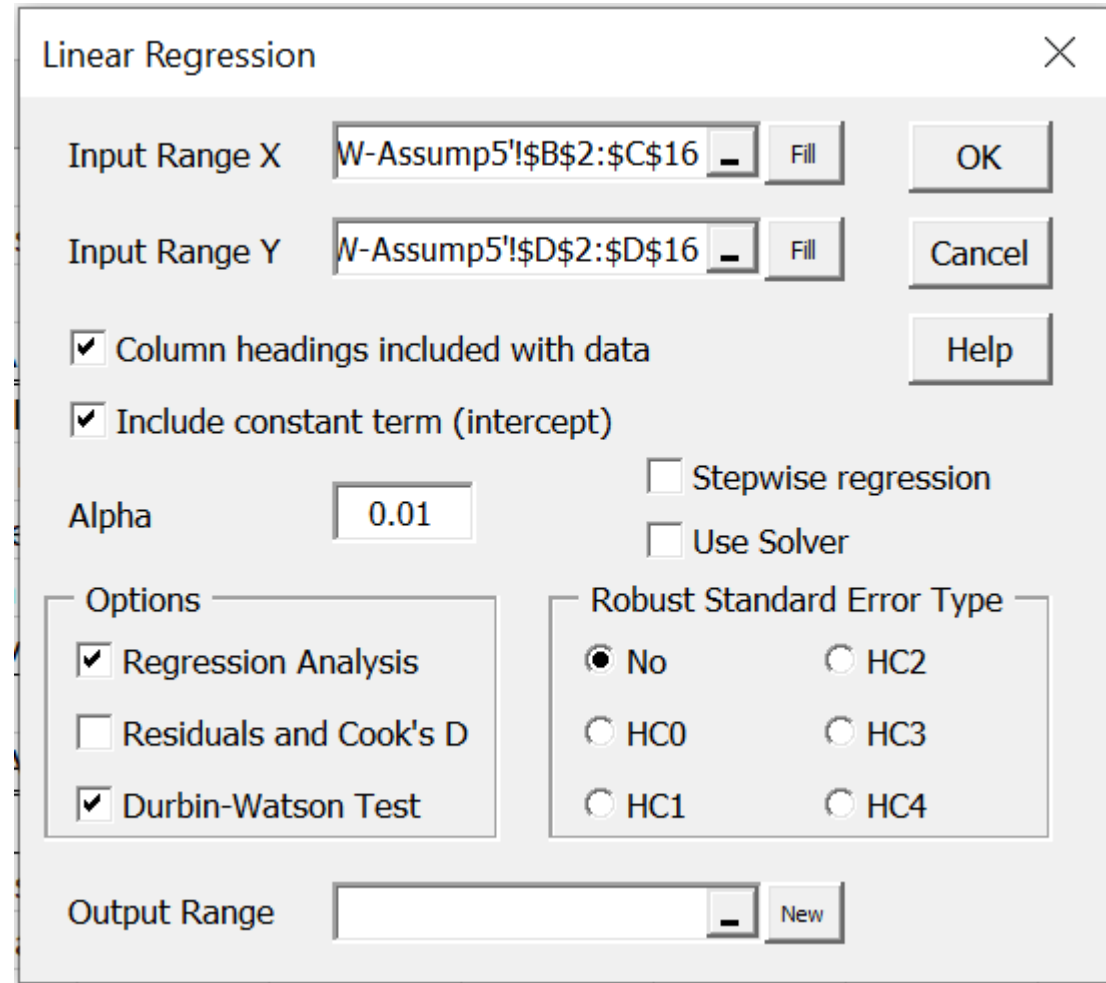
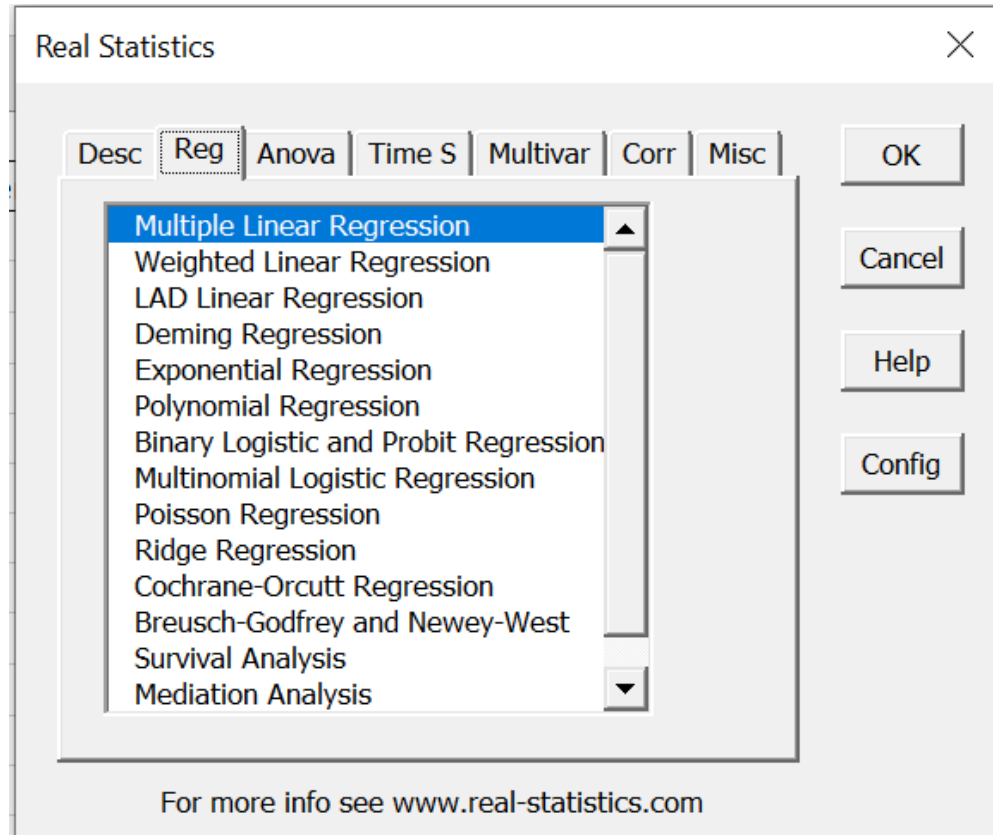
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- ☐ No-autocorrelation (residuals)

Durbin-Watson Test	
Alpha	0.05
D-stat	1.230658
D-lower	0.90544
D-upper	1.55066
sig	unclear

You might assume that is OK...

multiple-reg (REAL STATS-Add ins):



multiple-reg:

Linear Regression

Input Range X: W-Assump5!\$B\$2:\$C\$16

Input Range Y: W-Assump5!\$D\$2:\$D\$16

☒ Column headings included with data

☒ Include constant term (intercept)

Alpha: 0.01 ☐ Stepwise regression

☐ Use Solver

Options:

- ☒ Regression Analysis
- ☐ Residuals and Cook's D
- ☒ Durbin-Watson Test

Robust Standard Error Type:

- ☒ No
- ☐ HC0
- ☐ HC1
- ☐ HC2
- ☐ HC3
- ☐ HC4

Output Range:

Setting the Xs and Y

Setting the confidence level of the regression analysis

Run the whole Regression Analysis

Auto-correlation analysis...

multiple-reg:

The two independent variables explain 76% of the variance in the dependent variable

Regression Analysis							
OVERALL FIT							
Multiple R	0.761722	AIC	79.43222				
R Square	0.580221	AICc	83.87667				
Adjusted R Square	0.503897	SBC	81.3494				
Standard Error	15.53601						
Observations	14						
ANOVA							
	df	SS	MS	F	p-value	sig	
Regression	2	3669.814	1834.907	7.602127	0.008445	yes	
Residual	11	2655.043	241.3676				
Total	13	6324.857					
	coeff	std err	t stat	p-value	lower	upper	vif
Intercept	61.71429	4.152173	14.86313	1.26E-08	52.57541	70.85316	
Relative humidity	14.66716	4.488143	3.26798	0.007492	4.788827	24.5455	1.08492
MAX-temperature	-5.06201	4.488143	-1.12786	0.283378	-14.9403	4.816325	1.08492

The regression equation presents a standard error of 16 patients...

The regression is significant...meaning: you can use the regression equation for predictions...

multiple-reg:

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R Square	0.580221		AICc	83.87667			
Adjusted R Square	0.503897		SBC	81.3494			
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Total	13	6324.857					
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Intercept	61.71429	4.152173	14.86313	1.26E-08	52.57341	70.85316	
Relative humidity	14.66716	4.488143	3.26798	0.007492	4.788827	24.5455	1.08492
MAX-temperature	-5.06201	4.488143	-1.12786	0.283378	-14.9403	4.816325	1.08492

Only the intercept and the relative humidity have a significant influence on the number of patients...

multiple-reg:

Equation (daily):

Number of patients =  $61.7 + 12.67 \cdot \text{RelHumi} - 5.1 \cdot \text{MAX-temp}$

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OVERALL FIT							
Multiple R	0.761722		AIC				
R Square	0.580221		AICc				
Adjusted R	0.503897		SBC				
Standard Error	15.53601						
Observations	14						
ANOVA							
	df	SS	MS	F	p-value	sig	
Regression	2	3669.04	1834.907	7.602127	0.008445	yes	
Residual	11	261.043	241.3676				
Total	13	624.857					
	coeff	std err	t stat	p-value	lower	upper	vif
Intercept	61.71429	4.152173	14.86313	1.26E-08	52.57541	70.85316	
Relative humidity	14.66716	4.488143	3.26798	0.007492	4.788827	24.5455	1.08492
MAX-temp	-5.06201	4.488143	-1.12786	0.283378	-14.9403	4.816325	1.08492

multiple-reg:

Equation (daily):

Number of patients =  $61.7 + 12.67 * \text{RelHumi} - 5.1 * \text{MAX-temp}$

IMPORTANT: This equation works only with z-scores of independent variables...



multiple-reg:

	Relative humidity (%)	MAX-temperature
Mean	53.28571429	21.57142857
Variance	74.37362637	18.87912088

Equation (daily):

Number of patients =  $61.7 + 12.67 * \text{RelHumi} - 5.1 * \text{MAX-temp}$

IMPORTANT: This equation works only with z-scores of independent variables...

$$Z_{revHum} = \frac{50 - 53.29}{\sqrt{74.37}} = -0.4$$

$$Z_{maxTem} = \frac{25 - 21.57}{\sqrt{18.88}} = 0.79$$

Prediction example...predict the number of patients in a day where the maximum temperature was 25 Celsius and we had 50% relative humidity...

Z-score transformation =  $(x - \mu) / \sigma$

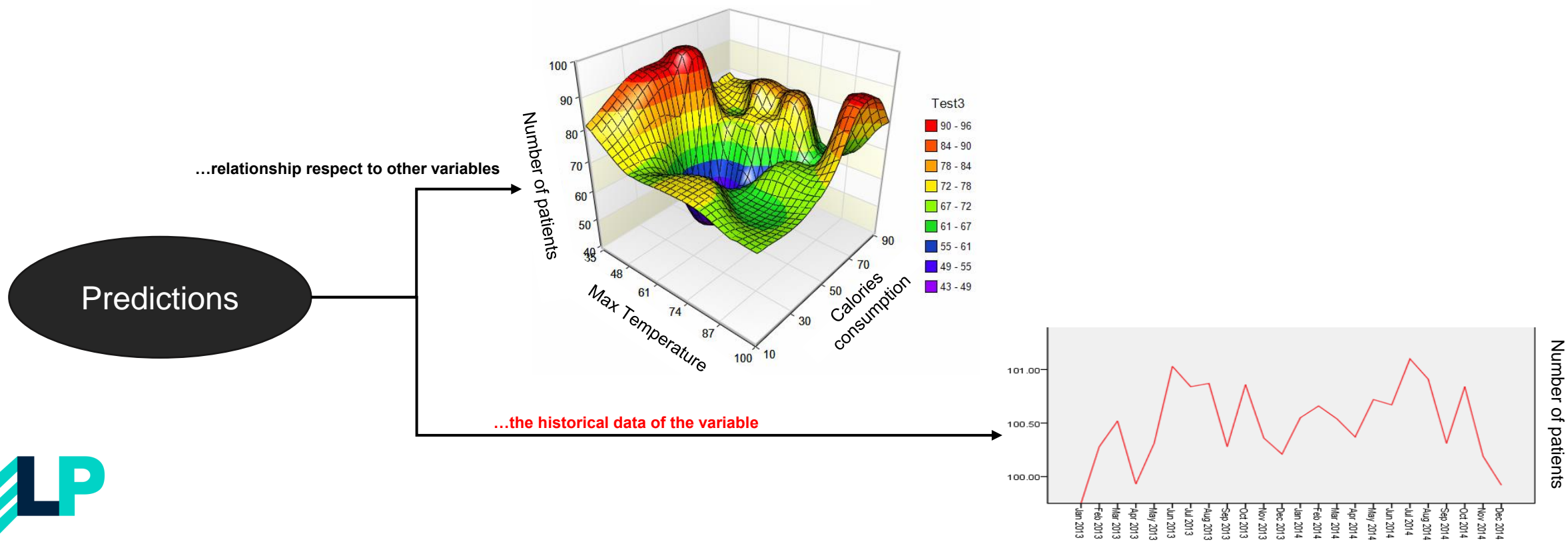
Number of patients =  $61.7 + 12.67 * (-0.4) - 5.1 * (0.79) = 52.6 \approx 53$  patients





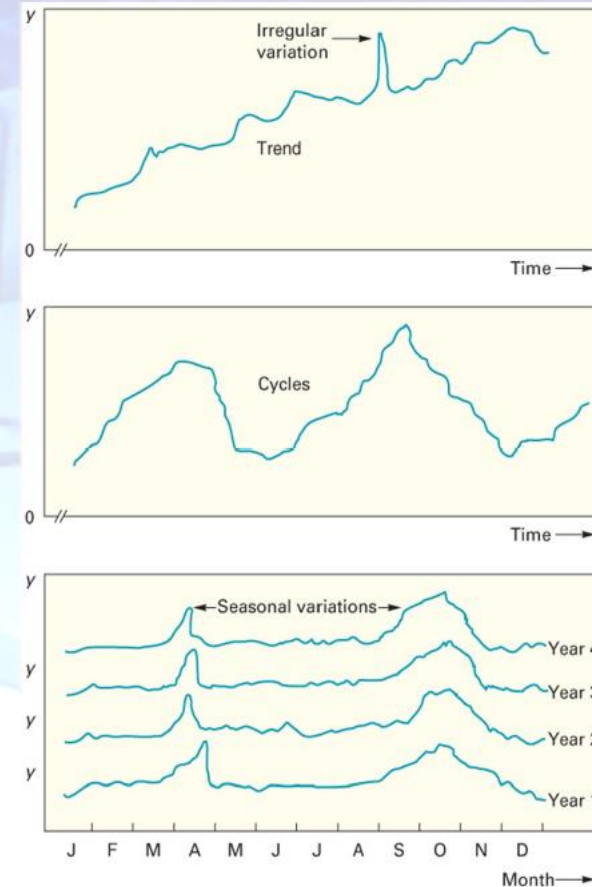
# Time series analysis...

# Type of predictions



## Time series:

- Forecasts that project patterns identified in recent time-series observations
  - **Time-series** - a time-ordered sequence of observations taken at regular time intervals
- Assume that future values of the time-series can be estimated from past values of the time-series



## Time series:

### Time Series Patterns

Time series can be decomposed onto several components:

- (1) **Trend:** a long term increase or decrease occurs.
- (2) **Seasonal:** series influenced by seasonal factors. Thus the series exhibits a behaviour that more or less repeats over a *fixed period of time*, such as a year. Such behaviour is easily demonstrated in a *seasonal plot*, where the data is plotted according to where in the seasonal cycle it was observed).
- (3) **Cyclical (not addressed in this course):** series rises and falls regularly but these are *not of fixed period*. Example: economic data rises and falls according to the business cycle, but this cycle varies in length considerably.
- (4) **Error:** this corresponds to random fluctuations that cannot be explained by a deterministic pattern.



Time series:

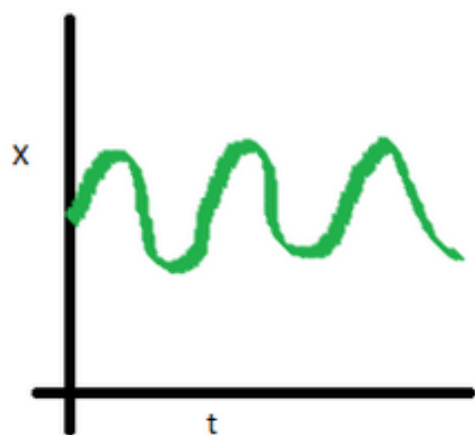
Type of Series

**Stationary**

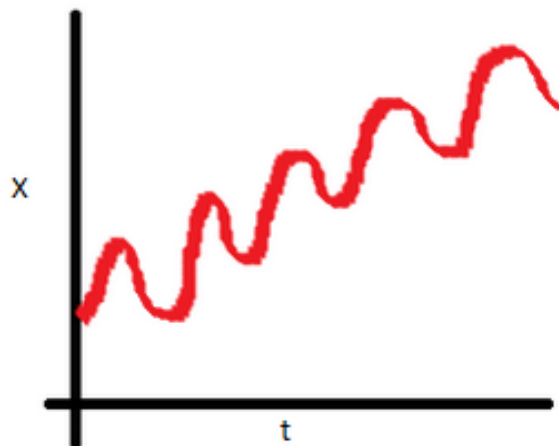
**Non-stationary**

Time series:

Constant trend



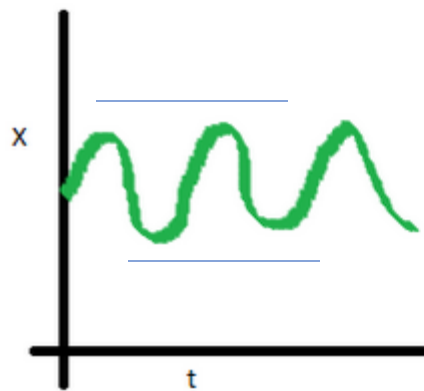
Stationary series



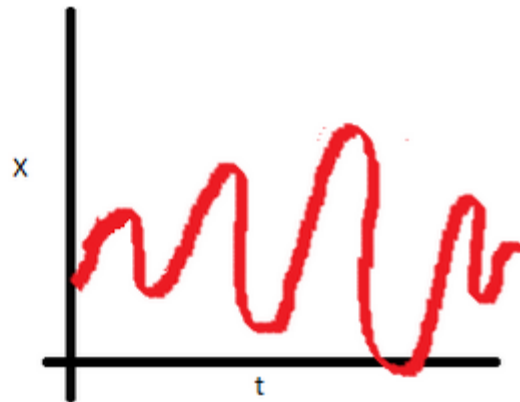
Non-Stationary series

Time series:

homogeneous  
variance



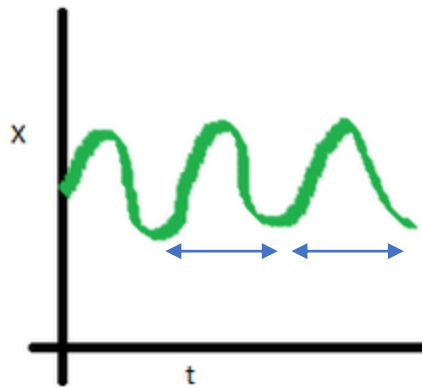
Stationary series



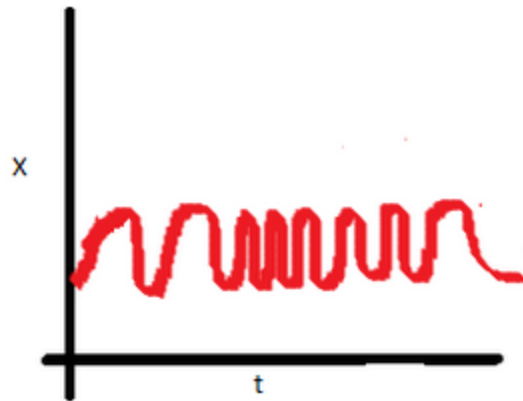
Non-Stationary series

Time series:

### Autocovariance



Stationary series



Non-Stationary series



Time series:

## Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

The more useful for realistic datasets

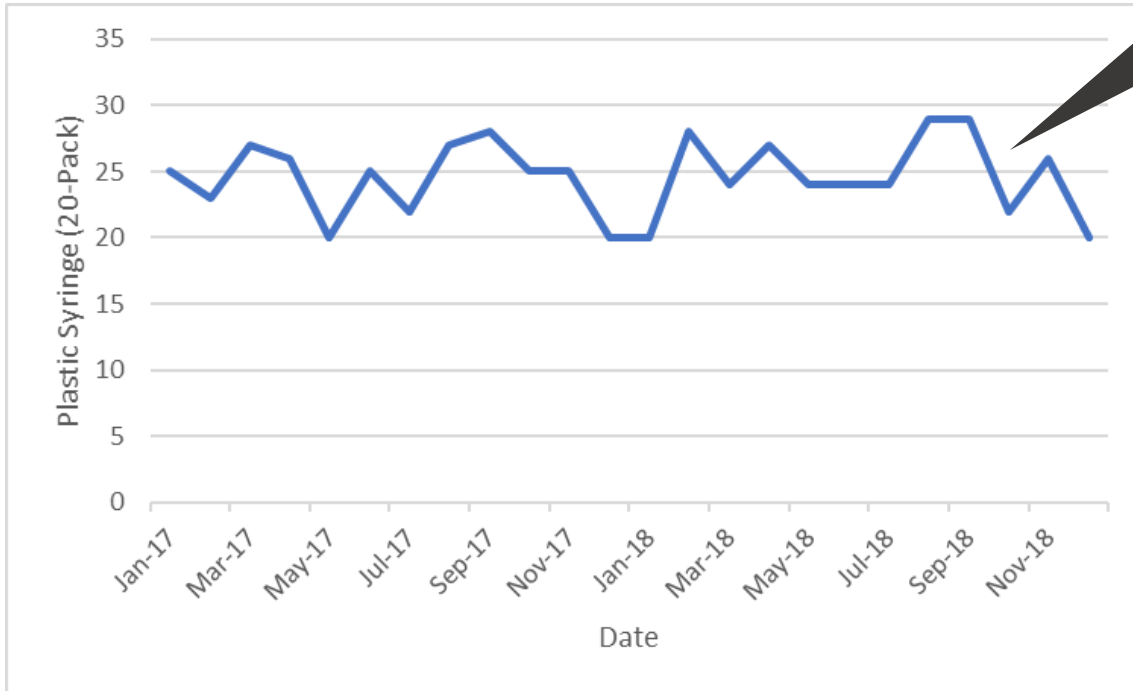
Time series:

Date (month)	Plastic Syringe (20-Pack)
Jan-17	25
Feb-17	23
Mar-17	27
Apr-17	26
May-17	20
Jun-17	25
Jul-17	22
Aug-17	27
Sep-17	28
Oct-17	25
Nov-17	25
Dec-17	20
Jan-18	20
Feb-18	28
Mar-18	24
Apr-18	27
May-18	24
Jun-18	24
Jul-18	24
Aug-18	29
Sep-18	29
Oct-18	22
Nov-18	26
Dec-18	20

dataset

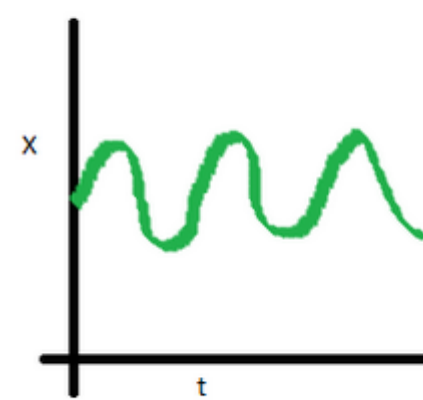
+

Time series:

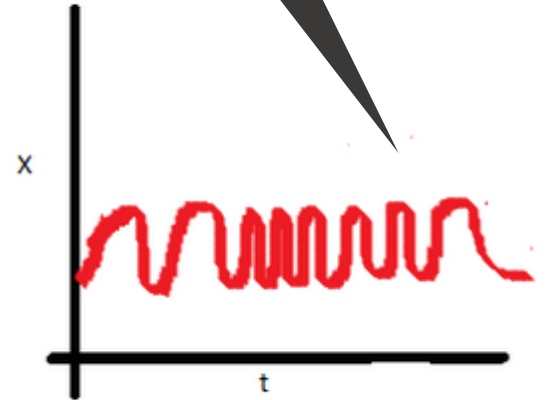


Clearly a non-stationary series...

Autocovariance

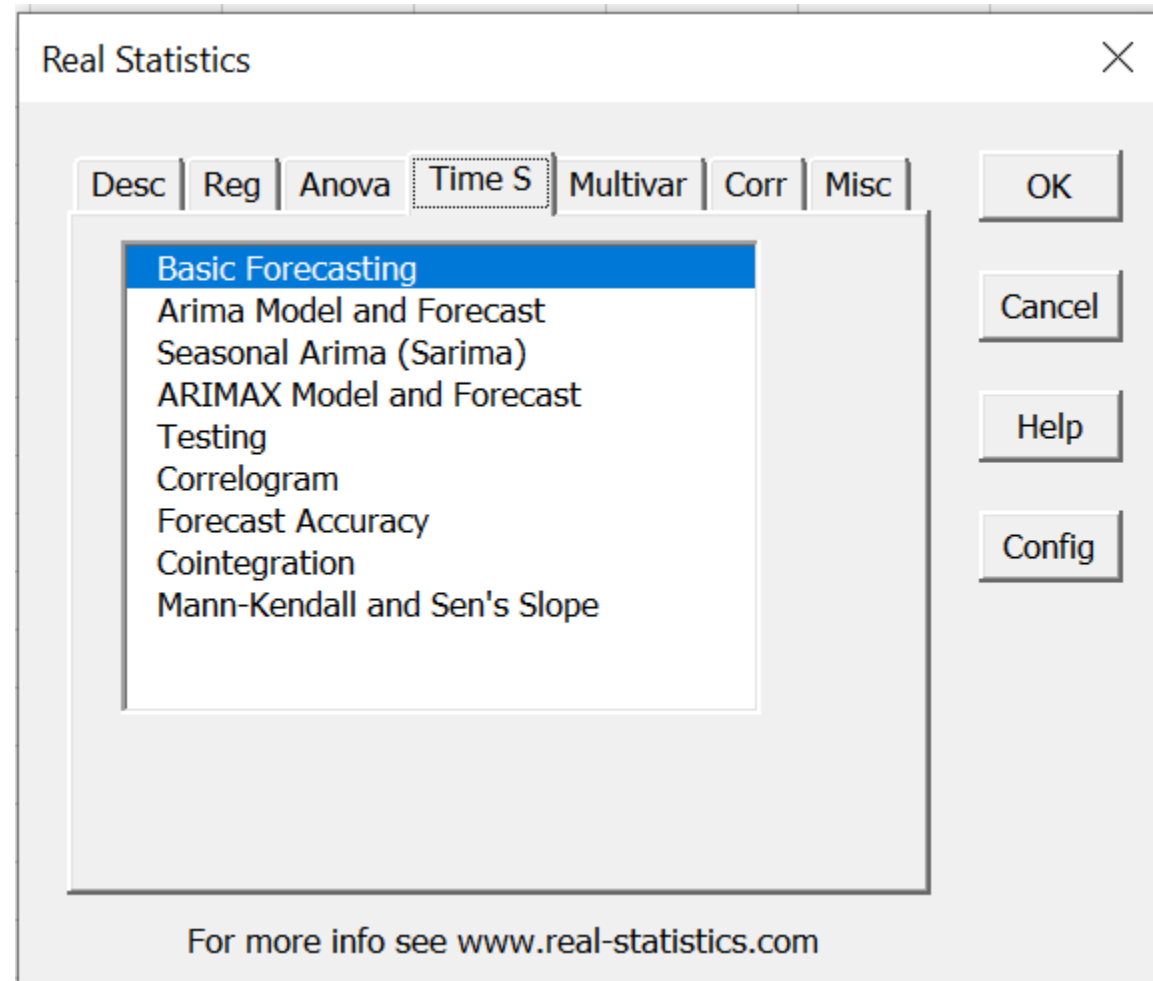


Stationary series



Non-Stationary series

Time series:



## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

Basic Forecasting

Input Range:

☒ Column headings included with data

Select one of the following methods:

- ☒ Simple Moving Average
- ☐ Weighted Moving Average
- ☐ Simple Exp Smoothing
- ☐ Holt's Linear Trend
- ☐ Holt-Winters (mult)
- ☐ Holt-Winters (additive)

Parameters:

# of Lags:  Alpha:

# of Seasons:  Beta:

# of:  Gamma:

☒ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize:

- ☒ MSE
- ☐ MAE
- ☐ MAPE
- ☐ None

For Weighted Moving Average only:

Weights Range:

Output Range:

Time series:

## ❑ Moving Average (MA)

- Technique that averages a number of the most recent actual values in generating a forecast

$$F_t = MA_n = \frac{\sum_{i=1}^n A_{t-i}}{n}$$

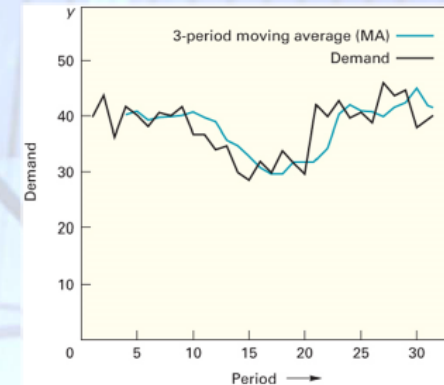
where

$F_t$  = Forecast for time period  $t$

$MA_n$  =  $n$  period moving average

$A_{t-1}$  = Actual value in period  $t - 1$

$n$  = Number of periods in the moving average



As new data become available, the forecast is updated by adding the newest value and dropping the oldest and then re-computing the average

The number of data points included in the average determines the model's sensitivity

Fewer data points used-- more responsive

More data points used-- less responsive

Time series:

Methods for non-stationary time series:

☐ Moving Average (MA)

Two(2) moving periods...

Forecasting one next period only

Print the results starting from the indicated cell...

Basic Forecasting

Input Range: 'MA(2,3)!'\$C\$2:\$C\$26 Fill

☒ Column headings included with data

Select one of the following methods:

- ☒ Simple Moving Average
- ☐ Weighted Moving Average
- ☐ Simple Exp Smoothing
- ☐ Holt's Linear Trend
- ☐ Holt-Winters (mult)
- ☐ Holt-Winters (additive)

Parameters:

# of Lags	2	Alpha	0
# of Seasons	4	Beta	0
# of	1	Gamma	0

☐ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize:

- ☐ MSE
- ☒ MAE
- ☐ MAPE
- ☐ None

For Weighted Moving Average only:

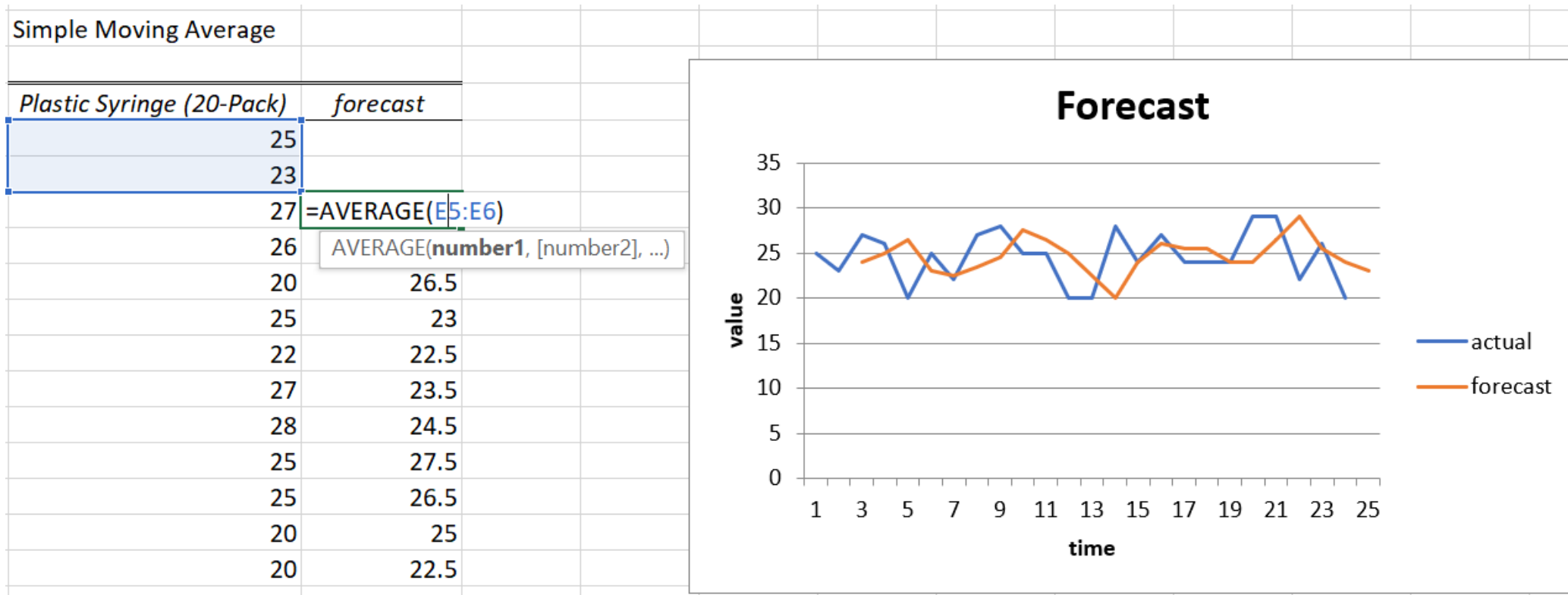
Weights Range: Fill

Output Range: 'MA(2,3)!'\$E\$2 New

OK Cancel Help

Range of observed variables, syringe consumption, over time...

## Time series:





Time series:

The algorithm performance indicators...

Methods for non-stationary time series:

❑ Moving Average (MA)

MAE	MSE	MAPE
2.840909091	13.03409091	0.118669

❑ Errors...

$$e_t = A_t - F_t$$

Mean Absolute Error(MAE)

$$MAE = \frac{1}{n} \sum_{t=1}^n |A_t - F_t|$$

Optimum

$$\approx 0$$

Mean Squared Error(MSE)

$$MSE = \frac{1}{n} \sum_{t=1}^n (A_t - F_t)^2$$

$$\approx 0$$

Mean Absolute  
Percentage  
Error(MAPE)

$$MAPE = \frac{100}{n} \sum_{i=1}^n \frac{|A_t - F_t|}{A_t}$$

$$\approx 0$$

Simple Moving Average	
Plastic Syringe (20-Pack)	forecast
25	
23	
27	24
26	25
20	26.5
25	23
22	22.5
27	23.5
28	24.5
25	27.5
25	26.5
20	25
20	22.5
28	20
24	24
27	26
24	25.5

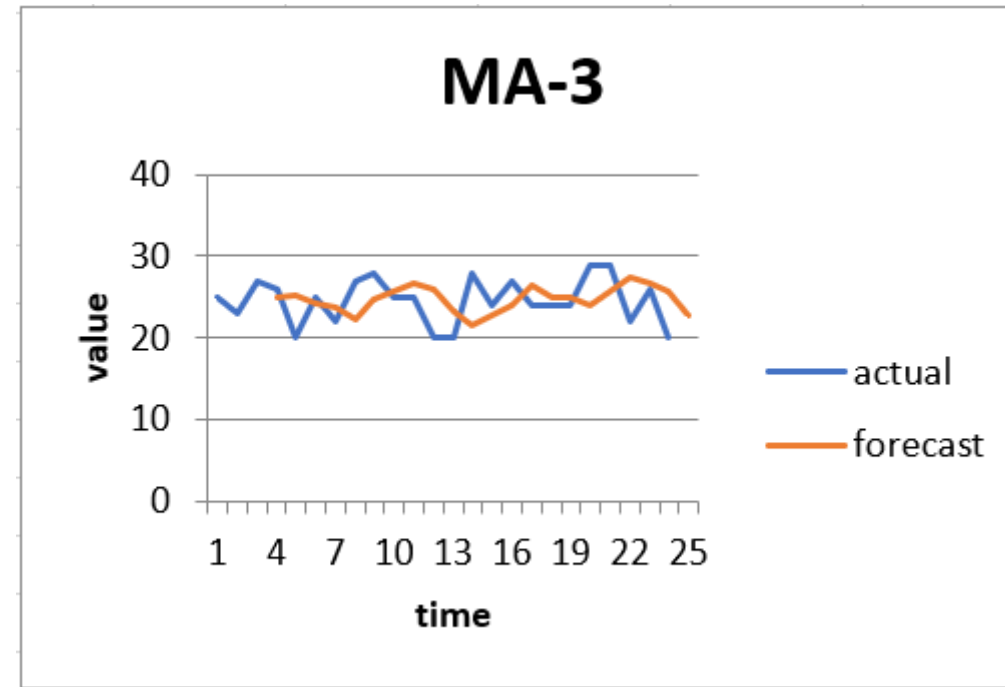
Error = 27 - 24 = 3



## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)...3 moving periods...



MA-3 performance is worst compared to MA-2...

Learning: One can make more accurate predictions using MA-2

MAE	MSE	MAPE
3.015873016	12.92063492	0.127219

## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☒ **Weighted Moving Average (WMA)**
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

- The most recent values in a time series are given more weight in computing a forecast
- The choice of weights,  $w$ , is somewhat arbitrary and involves some trial and error

$$F_t = w_t(A_t) + w_{t-1}(A_{t-1}) + \dots + w_{t-n}(A_{t-n})$$

where

$w_t$  = weight for period  $t$ ,  $w_{t-1}$  = weight for period  $t-1$ , etc.

$A_t$  = the actual value for period  $t$ ,  $A_{t-1}$  = the actual value for period  $t-1$ , etc.

Time series:

Two(2) moving periods

The weights should be defined in a column...

Date (month)	Plastic Syringe (20-Pack)	WMA(2)
Jan-17	25	0.4
Feb-17	23	0.6
Mar-17	27	
Apr-17	26	
May-17	20	
Jun-17	25	WMA(3)
Jul-17	22	0.2
Aug-17	27	0.3
Sep-17	28	0.5
Oct-17	25	
Nov-17	25	
Dec-17	20	
Jan-18	20	
Feb-18	28	

Basic Forecasting

Input Range

'WMA(2,3)'!\$C\$2:\$C\$26

Fill

OK

Cancel

Help

☒ Column headings included with

Select one of the following methods

☐ Simple Moving Average
 ☒ **Weighted Moving Average**

☐ Simple Exp Smoothing
 ☐ Holt's Linear Trend

☐ Holt-Winters (mult)
 ☐ Holt-Winters (additive)

Parameters

# of Lags

2

Alpha

0

# of Seasons

4

Beta

0

# of

1

Gamma

0

☒ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize

☐ MSE
 ☒ MAE
 ☐ MAPE
 ☐ None

For Weighted Moving Average only

Weights Range

'WMA(2,3)'!\$E\$3:\$E\$4

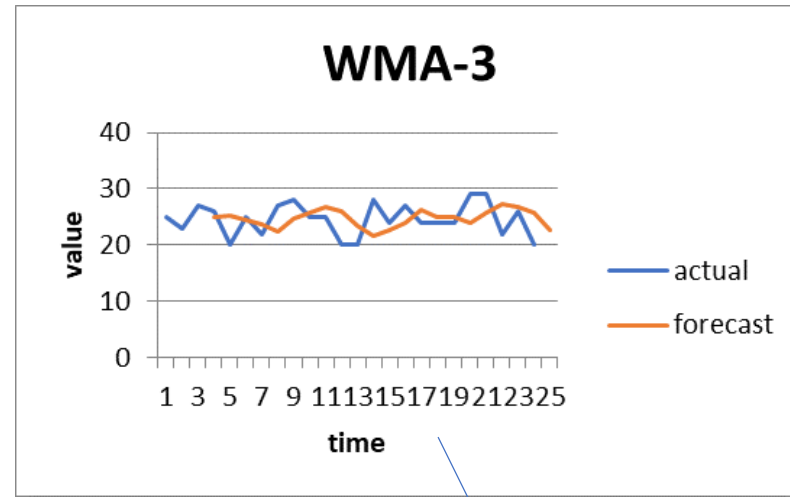
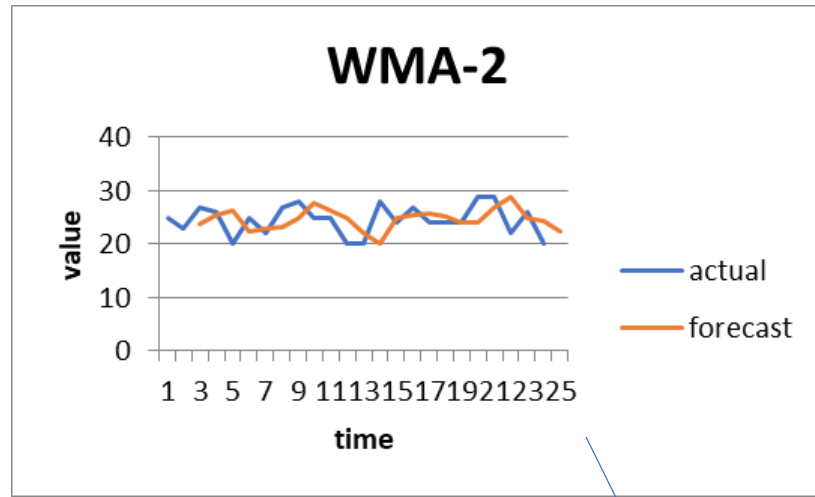
Fill

Output Range

G2

New

## Time series:



MAE	MSE	MAPE		MAE	MSE	MAPE
2.918181818	13.18363636	0.121934		3.015873	12.92063	0.127219

## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☒ **Simple Exponential Smoothing (SES)**
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

- A weighted averaging method that is based on the previous forecast plus a percentage of the forecast error

$$F_t = F_{t-1} + \alpha(A_{t-1} - F_{t-1})$$

where

$F_t$  = Forecast for period  $t$

$F_{t-1}$  = Forecast for the previous period

$\alpha$  = Smoothing constant

$A_{t-1}$  = Actual demand or sales from the previous period

$$F_t = F_{t-1} + \alpha(A_{t-1} - F_{t-1})$$

Time series:

$$F_t = F_{t-1} + \alpha(A_{t-1} - F_{t-1})$$

How do we optimize this user-defined parameter in order to reach the best possible MAE?

Basic Forecasting

Input Range: SES!\$C\$2:\$C\$26 [Fill] [OK] [Cancel] [Help]

☒ Column headings included with data

Select one of the following methods:

- ☐ Simple Moving Average
- ☐ Weighted Moving Average
- ☒ Simple Exp Smoothing
- ☐ Holt's Linear Trend
- ☐ Holt-Winters (mult)
- ☐ Holt-Winters (additive)

Parameters:

# of Lags	3	Alpha	0
# of Seasons	4	Beta	0
# of	1	Gamma	0

☒ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize:

- ☐ MSE
- ☒ MAE
- ☐ MAPE
- ☐ None

For Weighted Moving Average only:

Weights Range: [ ] [Fill]

Output Range: SES!\$E\$2 [New]

Let alpha as "zero" ...it will be optimize

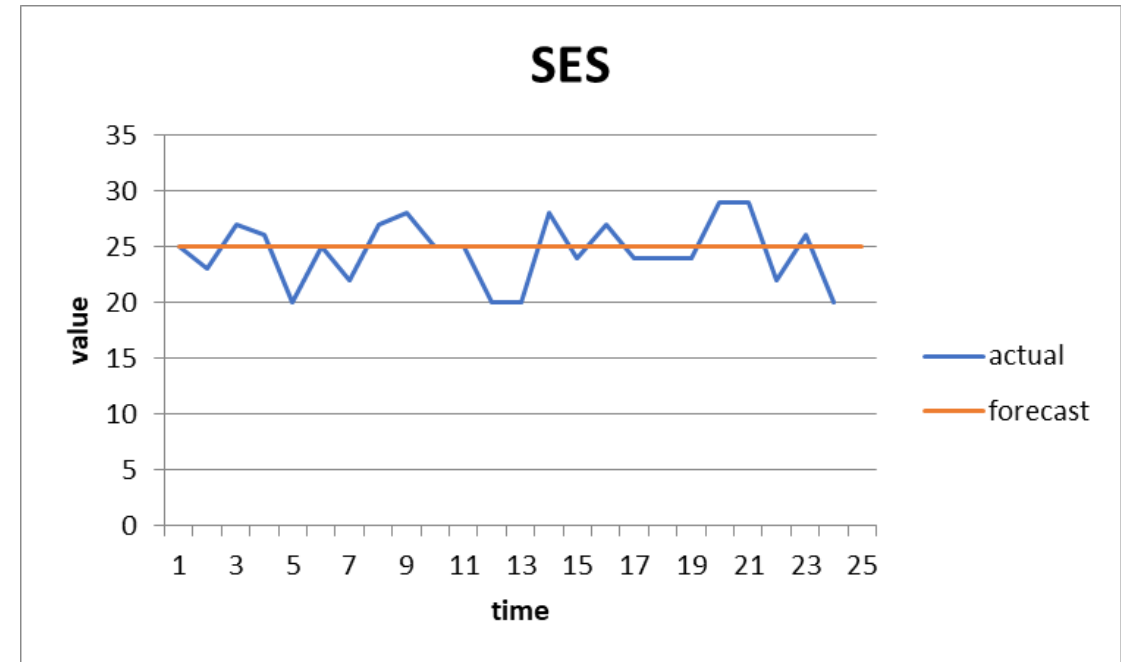
## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☒ **Simple Exponential Smoothing (SES)**
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

MAE	MSE	MAPE
2.347826087	8.260869565	0.10068

Best MAE so far...!





## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☒ **Double Exponential Smoothing (DES) (Holt's Method)**
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

Real Stat assumes:

$b_1 = 0$

F1 = empty

Better results...

Double exponential Smoothing (DES) Algorithm (also known as Holt's Linear Method) is an extension to the SES algorithm originally designed for time series with no trend nor seasonal patterns. It includes a term to model linear trends. Holt's method allows the estimates of level ( $L_t$ ) and slope ( $b_t$ ) to be adjusted with each new observation.

Init:  $L_1 = y_1$   $b_1 = y_2 - y_1$   $F_1 = y_1$  and choose  
 $0 \leq \alpha \leq 1$  and  $0 \leq \beta \leq 1$

Compute and Forecast:

$$L_t = \alpha y_t + (1 - \alpha) (L_{t-1} + b_{t-1})$$

$$b_t = \beta (L_t - L_{t-1}) + (1 - \beta) b_{t-1}$$

$$F_{t+1} = L_t + b_t$$

Until no more observation are available then

$$F_{n+k} = L_n + k b_n, \forall k \geq 1$$

Double Exponential Smoothing (Holt's Linear Model) Algorithm.

Note that no forecasts or fitted values can be computed until  $y_1$  and  $y_2$  have been observed. Also by convention, we let  $F_1 = y_1$ .

Two(2) user-defined  
parameters:  
Alpha and Beta

Time series:

**Methods for non-stationary time series:**

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☒ **Double Exponential Smoothing (DES) (Holt's Method)**
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

Basic Forecasting

Input Range: DES!\$C\$2:\$C\$26 Fill

☒ Column headings included with data

Select one of the following methods

☐ Simple Moving Average ☐ Weighted Moving Average

☐ Simple Exp Smoothing ☒ **Holt's Linear Trend**

☐ Holt-Winters (mult) ☐ Holt-Winters (additive)

Parameters

# of Lags: 3 Alpha: 0

# of Seasons: 4 Beta: 0

# of: 1 Gamma: 0

☒ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize

☐ MSE ☒ MAE ☐ MAPE

For Weighted Moving Average only

Weights Range: Fill

Output Range: DES!\$E\$2 New

OK Cancel Help

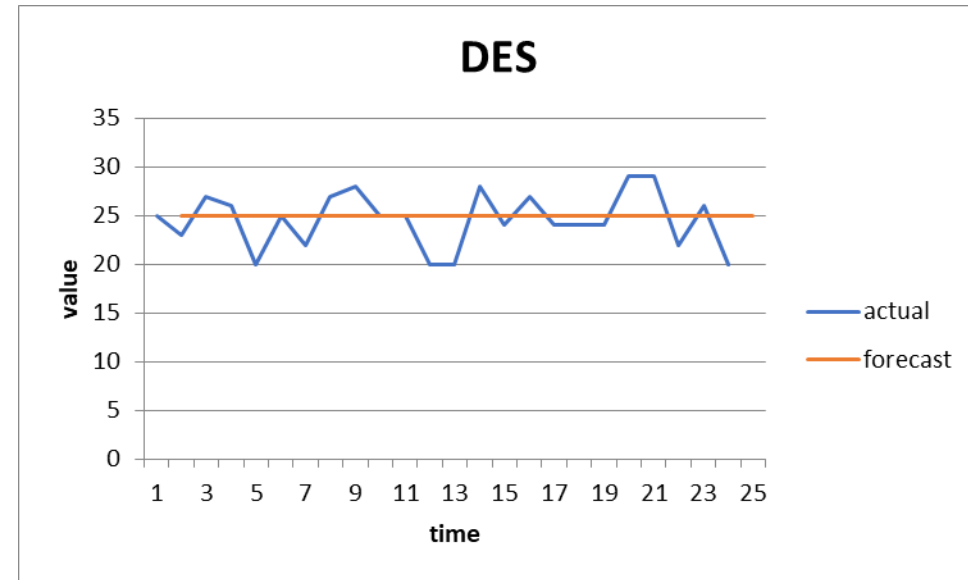
Optimizing  
the MAE...

Let it as zero

## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☒ **Double Exponential Smoothing (DES) (Holt's Method)**
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)



<i>alpha</i>	<i>beta</i>	<i>MAE</i>	<i>MSE</i>	<i>MAPE</i>
0	0	2.347826	8.26087	0.10068

Very similar to the SES...due to there is no trend (+ or -) within the dataset...DES would performs better when data exhibits certain trend...

## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☒ **Holt Winter's Additive (HWA)**
- ☐ Holt Winter's Multiplicative (HWM)

Three parameters...alpha, beta and gamma

Seasonality is new

Seasonality: it is traditionally defined by the number of observations within a year...

Init:

$$\begin{aligned} L_s &= \frac{1}{s} \sum_{i=1}^s y_i \\ b_s &= \frac{1}{s} \left[ \frac{y_{s+1} - y_1}{s} + \frac{y_{s+2} - y_2}{s} + \dots + \frac{y_{2s} - y_s}{s} \right] \\ S_i &= y_i - L_s, \quad i = 1, \dots, s \end{aligned}$$

and choose  $0 \leq \alpha \leq 1$  and  $0 \leq \beta \leq 1$  and  $0 \leq \gamma \leq 1$

Compute for  $t > s$ :

level	$L_t = \alpha (y_t - S_{t-s}) + (1 - \alpha) (L_{t-1} + b_{t-1})$
trend	$b_t = \beta (L_t - L_{t-1}) + (1 - \beta) b_{t-1},$
seasonal	$S_t = \gamma (y_t - L_t) + (1 - \gamma) S_{t-s}$
forecast	$F_{t+1} = L_t + b_t + S_{t+1-s}$

Until no more observation are available and subsequent forecasts:

$$F_{n+k} = L_n + k b_n + S_{n+k-s}$$

Seasonal Holt Winter's Additive Model Algorithm (noted SHW+).

$s$  is the length of the seasonal cycle. We have to pick the values of  $\alpha$ ,  $\beta$  and  $\gamma$ . As with the other methods (i.e. SES and DES), we can use the SSE/RMSE or MAPE to choose the best values.

## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☒ **Holt Winter's Additive (HWA)**
- ☐ Holt Winter's Multiplicative (HWM)

Date (month)	Plastic Syringe (20-Pack)
Jan-17	25
Feb-17	23
Mar-17	27
Apr-17	26
May-17	20
Jun-17	25
Jul-17	22
Aug-17	27
Sep-17	28
Oct-17	25
Nov-17	25
Dec-17	20
Jan-18	20
Feb-18	28
Mar-18	24
Apr-18	27
May-18	24
Jun-18	24
Jul-18	24
Aug-18	29
Sep-18	29
Oct-18	22
Nov-18	26
Dec-18	20

dataset +

There are 12  
observations  
every year

Time series:

**Methods for non-stationary time series:**

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☒ **Holt Winter's Additive (HWA)**
- ☐ Holt Winter's Multiplicative (HWM)

12 observations  
during each revised  
year...

Basic Forecasting

Input Range:  Fill

☒ Column headings included with

Select one of the following methods:

- ☐ Simple Moving Average
- ☐ Weighted Moving Average
- ☐ Simple Exp Smoothing
- ☐ Holt's Linear Trend
- ☐ Holt-Winters (mult)
- ☒ Holt-Winters (additive)

Parameters:

# of Lags:  Alpha:

# of Seasons:  Beta:

# of:  Gamma:

☒ Initialize Trend (Holt-Winters only)

Select the error statistic to optimize:

- ☐ MSE
- ☒ MAE
- ☐ MAPE
- ☐ None

For Weighted Moving Average only:

Weights Range:  Fill

Output Range:  New

OK Cancel Help

Time series:

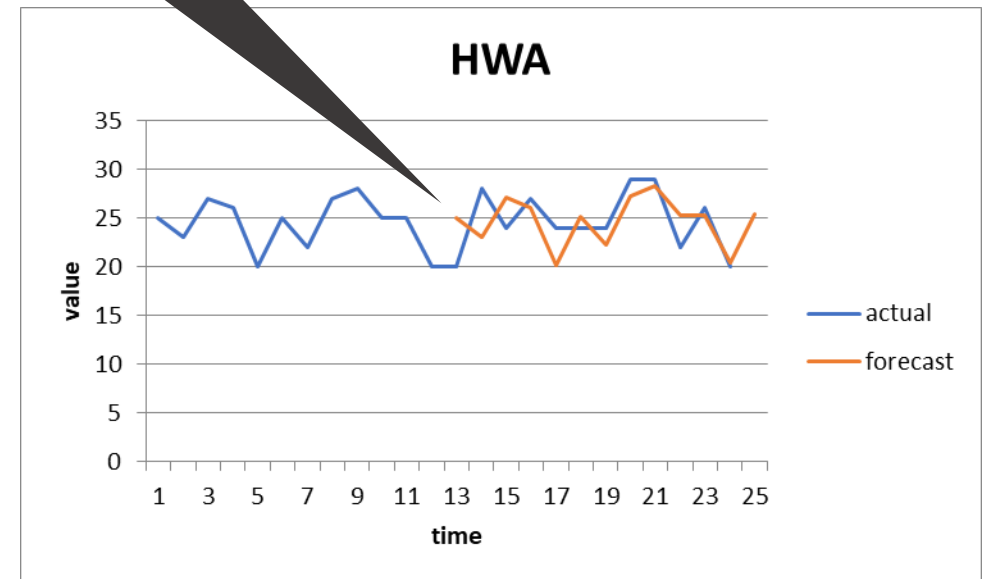
Forecasting start  
right after the first  
“s” cycle (13<sup>th</sup>  
observation)

Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt’s Method)
- ☒ **Holt Winter’s Additive (HWA)**
- ☐ Holt Winter’s Multiplicative (HWM)

<i>alpha</i>	<i>beta</i>	<i>gamma</i>	<i>MAE</i>	<i>MSE</i>	<i>MAPE</i>
0	0	0	2.300926	7.884388	0.096135
	$\alpha+\gamma$	0			

Better than SES and DES



Time series:

Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☒ Holt Winter's Multiplicative (HWM)

The forecasting equation is formed by the multiplication of the series components...

Init:

$$\begin{aligned} L_s &= \frac{1}{s} \sum_{i=1}^s y_i \\ b_s &= \frac{1}{s} \left[ \frac{y_{s+1} - y_1}{s} + \frac{y_{s+2} - y_2}{s} + \dots + \frac{y_{2s} - y_s}{s} \right] \\ S_i &= \frac{y_i}{L_s}, i = 1, \dots, s \end{aligned}$$

and choose  $0 \leq \alpha \leq 1$  and  $0 \leq \beta \leq 1$  and  $0 \leq \gamma \leq 1$

Compute for  $t > s$ :

level	$L_t = \alpha \frac{y_t}{S_{t-s}} + (1 - \alpha) (L_{t-1} + b_{t-1})$
trend	$b_t = \beta (L_t - L_{t-1}) + (1 - \beta) b_{t-1},$
seasonal	$S_t = \gamma \frac{y_t}{L_t} + (1 - \gamma) S_{t-s}$
forecast	$F_{t+1} = (L_t + b_t) S_{t+1-s}$

Until no more observation are available  
and subsequent forecasts:

$$F_{n+k} = (L_n + k \cdot b_n) S_{n+k-s}$$

Seasonal Holt Winter's Multiplicative Model Algorithm (noted SHW×).



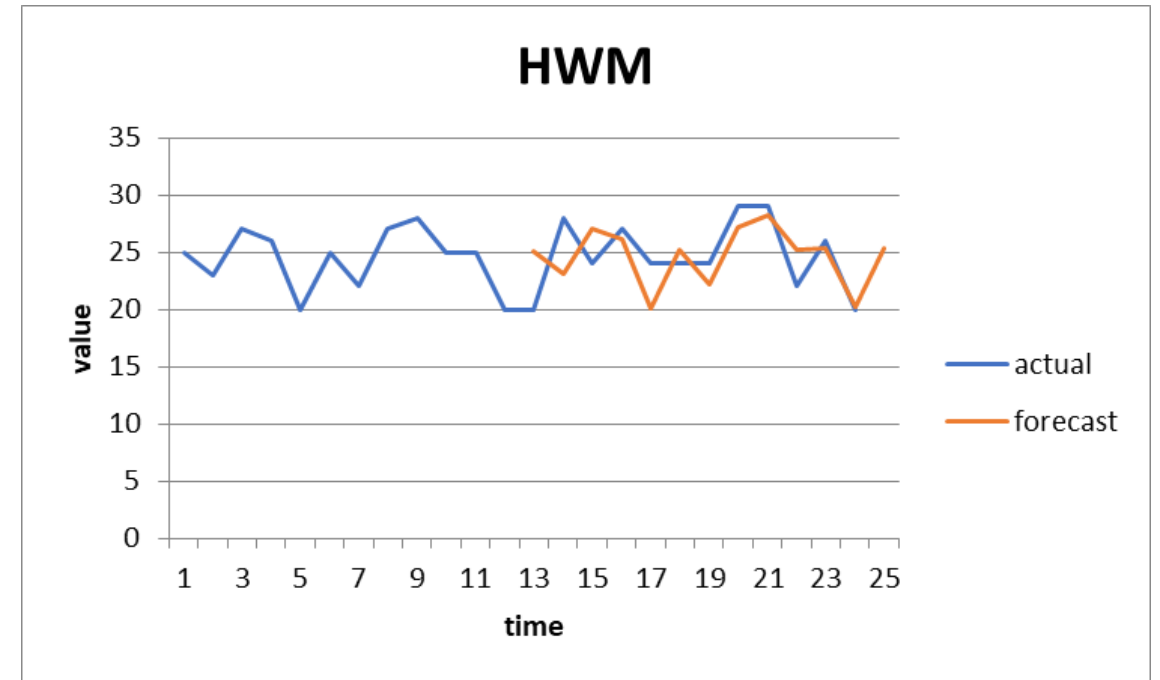
## Time series:

### Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
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- ☐ Holt Winter's Additive (HWA)
- ☒ **Holt Winter's Multiplicative (HWM)**

<i>alpha</i>	<i>beta</i>	<i>gamma</i>	<i>MAE</i>	<i>MSE</i>	<i>MAPE</i>
0	0	0	2.295317	7.902241	0.095901
	$\alpha+\gamma$	0			













Best performance reached



Time series:

Methods for non-stationary time series:

- ☐ Moving Average (MA)
- ☐ Weighted Moving Average (WMA)
- ☐ Simple Exponential Smoothing (SES)
- ☐ Double Exponential Smoothing (DES) (Holt's Method)
- ☐ Holt Winter's Additive (HWA)
- ☐ Holt Winter's Multiplicative (HWM)

	No Seasonality	Additive Seasonality	Multiplicative Seasonality
No Trend			
Additive Trend			
Multiplicative Trend			
Damped Trend			



# Thanks...

Erasmus+ KA2 Strategic Partnership  
2017-1-1FI01-KA203-034721  
Healthcare Logistics Education and Learning Pahtway